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1985

*Annual Report*

**“A COMMUNITY COMMITMENT”**



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## 1985/1986 EXECUTIVE COMMITTEE

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### PRESIDENT

NORMAN B. PREECE

### 1ST VICE-PRESIDENT

WAYNE D. McCRANEY, *Slater Steels Corporation*

### 2ND VICE-PRESIDENT

JOYCE MONGEON, *J. Dydzak Enterprises*

### TREASURER

BARRIE R. BOATMAN, *The Tridon Companies*

### PAST PRESIDENT

ALEC MURRAY, *Alec Murray Real Estate Co. Ltd.*

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## COMMITTEE CHAIRMEN

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### ANCASTER DIVISION

DR. F. M. YOUNG

### BUSINESS DEVELOPMENT

D. ROBBINS, *Frank B. Smith Florists*

### CHINESE DIVISION

S. CHIU, *Century Photo Typesetting Ltd.*

### DUNDAS DIVISION

D. W. ROBB, *D. W. Robb Chartered Accountants*

### CORPORATE CHALLENGE

H. FULLERTON, *Stelco Employees' Credit Union*

### EDUCATION & STUDENT SERVICES

D. WILLAN, *Deloitte Haskins & Sells*

### FINANCE AND TAXATION

I. COWAN, *Coopers & Lybrand*

### GOVERNMENTAL AFFAIRS

J. A. BARBERA

### HOSPITALITY

J. WATSON, *Hamilton Automobile Club*

### INDUSTRIAL RELATIONS

H. G. PHILLIPS, *HGP Management Services*

### INTERNATIONAL TRADE

C. LONEY, *Greening Donald Co. Ltd.*

### SPECIAL EVENTS

D. HAILS, *Dofasco Inc.*

### TRANSPORTATION

J. R. PIER, *Wabco Ltd.*

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## THE DIRECTORS

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M. BOUGHTON, *Deloitte Haskins & Sells*

J. K. CARMAN, *Westinghouse Canada Inc.*

D. R. GOWLAND, *Laidlaw Transport Ltd.*

A. G. GRAHAM, *Canada Life Assurance Co.*

I. D. HENDERSON, *Birks Jewellers*

E. C. IRVING, *Continental Bank of Canada*

DR. A. A. LEE, *McMaster University*

J. LIVINGSTON, *Jordan Livingston Furs Ltd.*

D. P. LUZZI, *CHML/CKDS Radio*

J. R. PIER, *Wabco Ltd.*

R. D. SEYMOUR, *Union Gas Ltd.*

E. A. SHAKER, *Inch, Easterbrook & Shaker*

U. SOOMET, *Dofasco Inc.*

M. TUVIKENE, *Stelco Inc.*

J. WATSON, *Hamilton Automobile Club*

J. WOOD, *Kent Tile & Marble Co. Ltd.*

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## REPRESENTATIVES TO ONTARIO CHAMBER OF COMMERCE

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E. C. IRVING, *Continental Bank of Canada*

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## REPRESENTATIVES TO CANADIAN CHAMBER OF COMMERCE

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R. D. G. STANBURY

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## MANAGEMENT STAFF

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EXECUTIVE DIRECTOR

R. J. WHYNOTT

DIRECTOR OF COMMUNICATIONS

J. S. McDOWELL

DIRECTOR OF POLICY

K. G. DREWITT

HONOURARY SOLICITOR: JOHN F. REESOR, Q.C.

*Reesor & Reesor*

AUDITOR: CLARKSON GORDON

BANK: CANADIAN IMPERIAL BANK OF COMMERCE

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## THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE

### "MISSION STATEMENT"

- To help build the economy of Hamilton and District;
- To serve as the voice of the business community of Hamilton and District;
- To provide a forum for the business community to develop opinions and programs which contribute to the social, economic and physical quality of life in Hamilton and District;
- To promote a society and economy based on private enterprise and concern for the individual;
- To communicate information on topical subjects of interest to the members;
- To facilitate business and social contact among members; and
- To promote Hamilton and District as a good place in which to live, work and visit.



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## The Chamber In 1985

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**NORMAN B. PREECE, *President***

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1985, to me, can be categorized as "the year of awakening" as our community began to realize its potential and collective strengths.

The efforts we have been making as business owners, operators and managers to adjust to the technical requirements, human resource needs and attitudinal changes necessary if we're to cope with the recent recession, begin to produce evident and encouraging results. These, coupled with the facilities improvements in our downtown development, all came together at year-end to give us good cause to celebrate and rekindle our civic pride.

Let us make sure that we continue in this positive mood. Small town parochial thinking is out, big city orientation is in. The promised prosperity is becoming a reality but needs constant nurturing.

For the Chamber as an organization and as a business, a feeling of reasonable satisfaction can be drawn from our present position. We were expected to do more with the same resources, and we did — we operated more productively, more effectively, more imaginatively and turned in a satisfactory financial report.

In 1985 we also accepted the challenge of establishing a youth trust, a program designed to

identify, and assist with, the employment problems of young men and women. That program is now in place and meeting with measurable success. In December the Canadian Chamber of Commerce held its board meeting in Hamilton and recognized our efforts with a national award.

Throughout the year hundreds of our volunteer members continued to serve diligently on our various committees. Their vitality and dedication was a constant source of encouragement to me.

As my term ends I offer my personal thanks to every Chamber member who contributed to the modest success we have enjoyed. I particularly draw attention to Alec Murray and Ian Henderson who have served the maximum number of years as a director permitted by the constitution. They were involved, concerned individuals who contributed positively during their term in office.

Although the future looks promising for many of us I would suggest that doesn't necessarily hold true for all of us. Too many of our young productive adults are still without meaningful employment. Drawing attention to that problem was one of my primary goals as your President.

I hope the future will see that effort intensified.



**THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE**  
(Incorporated without share capital under the laws of Canada)

**BALANCE SHEET**

**DECEMBER 31, 1985**  
(with comparative figures for 1984)

	1985	1984
<b>ASSETS</b>		
CURRENT:		
Cash and short term deposits	\$ 86,269	\$ 25,985
Accounts receivable	165,198	131,739
Inventories	11,674	9,527
Prepaid expenses and supplies	9,313	12,232
Total current assets	<u>272,454</u>	<u>179,483</u>
FIXED (note 3):		
Furniture, fixtures and leasehold improvements	512,706	506,584
Less accumulated depreciation and amortization	201,633	170,863
	<u>311,073</u>	<u>335,721</u>
	<u><u>\$583,527</u></u>	<u><u>\$515,204</u></u>
<b>LIABILITIES</b>		
CURRENT:		
Accounts payable and accrued charges	\$ 63,427	\$ 54,550
Fees received in advance	138,573	91,780
Total current liabilities	<u>202,000</u>	<u>146,330</u>
SURPLUS (statement 2)	381,527	368,874
	<u><u>\$583,527</u></u>	<u><u>\$515,204</u></u>

See accompanying notes to financial statements

**THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE  
STATEMENTS OF REVENUES AND EXPENSES AND SURPLUS**

**YEAR ENDED DECEMBER 31, 1985**  
(with comparative figures for 1984)

	1985	1984
<b>STATEMENT OF REVENUES AND EXPENSES</b>		
Revenues:		
Membership fees	\$325,024	\$309,803
Membership Directory — net	33,374	27,878
Group insurance	9,758	8,531
Other including investment income	6,255	6,814
Total revenues	<u>374,411</u>	<u>353,026</u>
Expenses:		
Secretariat expenses	278,382	246,715
Club operations	84,376	88,125
Total expenses	<u>362,758</u>	<u>334,840</u>
Excess of revenues over expenses for year	<u>\$ 11,653</u>	<u>\$ 18,186</u>
<b>STATEMENT OF SURPLUS</b>		
Balance at beginning of year	<u>\$368,874</u>	<u>\$349,688</u>
Add:		
Excess of revenues over expenses for year	11,653	18,186
Relocation project contributions received	1,000	1,000
	<u>12,653</u>	<u>19,186</u>
Balance at end of year	<u>\$381,527</u>	<u>\$368,874</u>

See accompanying notes to financial statements



**THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE  
STATEMENT OF CASH FLOWS**

**YEAR ENDED DECEMBER 31, 1985**  
(with comparative figures for 1984)

	1985	1984
Cash provided by operations:		
Excess of revenues over expenses for year	\$11,653	\$18,186
Add depreciation and amortization which do not require a cash payment	30,770	30,815
	<u>42,423</u>	<u>49,001</u>
Cash provided by (invested in) non-cash working capital balances:		
Accounts receivable	(33,459)	(50,671)
Inventories	(2,147)	(175)
Prepaid expenses and supplies	2,919	(4,269)
Accounts payable and accrued charges	8,877	14,182
Fees received in advance	46,793	9,945
	<u>65,406</u>	<u>18,013</u>
Purchase of fixed assets	(6,122)	
Cash received for relocation project	1,000	1,000
	<u>60,284</u>	<u>19,013</u>
Increase in cash during the year	60,284	19,013
Cash at beginning of year	25,985	6,972
	<u>\$86,269</u>	<u>\$25,985</u>
Cash and short term deposits at end of year		
Consisting of:		
Cash	\$36,269	\$25,985
Short term deposits	50,000	
	<u>\$86,269</u>	<u>\$25,985</u>

See accompanying notes to financial statements



# AUDITORS' REPORT AND NOTES TO FINANCIAL STATEMENTS



## Clarkson Gordon

Chartered Accountants  
Suite 440  
100 King Street West  
Hamilton, Canada L8P 1A2  
Telephone: (416) 526-8880

### AUDITORS' REPORT

The Directors and Members,

The Hamilton and District Chamber of Commerce:

We have examined the balance sheet of The Hamilton and District Chamber of Commerce as at December 31, 1985 and the statements of revenues and expenses and surplus and cash flows for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of The Hamilton and District Chamber of Commerce at December 31, 1985 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

*Clarkson Gordon*

Hamilton, Canada,  
March 3, 1986.

Chartered Accountants

## THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1985

### (1) Summary of significant accounting policies —

#### (a) Basis of accounting:

The accrual basis of accounting is used in the preparation of the financial statements. Under this method membership revenues and expenses are recorded in the year to which they relate and other revenue is recorded when earned. Contributions received from members to assist in a previous year's relocation of the Chamber's premises are recorded in the statement of surplus.

#### (b) Inventories:

The inventories consist of food and bar supplies held for resale and are valued at the lower of cost and net realizable value with cost determined on a first-in, first-out basis.

#### (c) Fixed assets:

Fixed assets consisting of furniture, fixtures and leasehold improvements, are recorded at cost less accumulated depreciation and amortization. Gains or losses on the disposal of fixed assets are included in the statement of revenues and expenses and the cost and accumulated depreciation and amortization related to these assets are removed from the accounts.

Depreciation of furniture and fixtures is computed at 10% of cost on a straight-line basis and amortization of leasehold improvements is provided on a straight-line basis over the term of the lease.

Expenditures for repairs and maintenance are charged to operations as incurred.

### (2) Commitment —

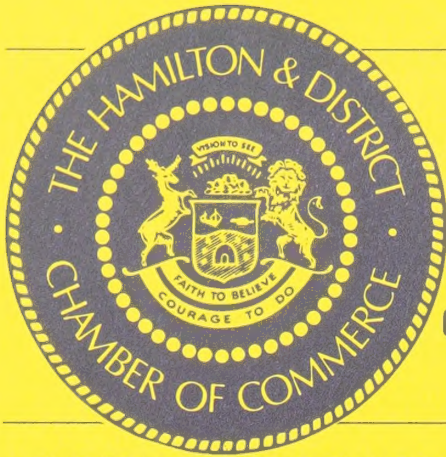
The Chamber has agreed to lease its facilities for a ten year period ending May 31, 1990 with a further ten year renewal option. The minimum annual rental is approximately \$66,400.

### (3) Fixed assets —

	1985		1984	
	Cost	Accumulated depreciation and amortization	Net depreciated value	Net depreciated value
Secretariat:				
Furniture and fixtures	\$ 39,489	\$ 32,331	\$ 7,158	\$ 1,739
Leasehold improvements	11,165	3,117	8,048	8,607
	50,654	35,448	15,206	10,346
Club:				
Furniture and fixtures	128,156	73,225	54,931	67,745
Leasehold improvements	333,896	92,960	240,936	257,630
	462,052	166,185	295,867	325,375
	\$512,706	\$201,633	\$311,073	\$335,721

**FOR THE  
HAMILTON AND DISTRICT  
CHAMBER OF COMMERCE  
DECEMBER 31, 1985**





# "FOR THE RECORD"

## THE ACTIONS OF THE COMMITTEES OF THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE ON BEHALF OF — AND FOR THE BENEFIT OF — ITS MEMBERS AND THE COMMUNITY

★ THE FOLLOWING IS BY NO MEANS COMPLETE. IT IS INTENDED ONLY AS A GUIDE AND A HISTORICAL RECORD OF THE WIDE-RANGING ACTIVITIES OF THE CHAMBER DURING THE PAST TWELVE MONTHS. HOWEVER, IT WILL CLEARLY REFLECT THE AREAS WHICH WERE OF GREATEST CONCERN TO THE ORGANIZATION AND OUTLINE THE ACTIONS AND POSITIONS TAKEN BY THE MEMBERSHIP IN AN EFFORT TO RESOLVE THEM.

### BUSINESS DEVELOPMENT

#### D. ROBBINS

#### Chairman

- The gathering and dissemination of information relating to business development was a top priority with this committee in 1985.
- Hosted an extremely successful OUTSTANDING BUSINESS ACHIEVEMENT AWARDS DINNER.
- Through its zoning sub-committee, maintained a watch and provided input to, this high profile section of community planning.
- Participated with other Chamber members in the STUDENT VENTURE CAPITAL PROGRAM.
- Recommended that the informal meetings of City, Regional and Chamber staff continue on a regular basis in order to facilitate communications in areas of common interest to all three. When specific issues are identified, and action necessary, appropriate talent from the three sectors are to be assembled to resolve the issue.
- In order to create greater awareness among the membership of on-going business and community initiatives the committee met with representatives of CITY EXPRESS, THE COPPS COLISEUM, the proposed STEEL MUSEUM, and the CANADIAN INSTITUTE OF METALWORKING/COMPUTER INTEGRATED MANUFACTURING.
- Continued to urge greater community emphasis on pressing community problem areas. These priorities included GO-ALERT, AIRPORT USEAGE and NORTH/ SOUTH and EAST/ WEST roads.
- Sponsored PROJECT PRIDE, a program to improve the appearance of buildings in the Hamilton Downtown B.I.A. area.

### DUNDAS DIVISION

#### DOUGLAS W. ROBB

#### Chairman

Throughout the year this Division of the Chamber continued its excellent record of participating in, and contributing to, community affairs in the Town of Dundas. Their achievements are highlighted below:

- Hosted the Opening Ceremonies of "CACTUS FESTIVAL '85".
- For the 10th consecutive year, hosted the Town's official Christmas Tree Lighting Ceremony.
- Were represented on the Dundas Leisure Master Plan Committee and the Central Area Plan Committee.

- Sponsored and participated in PROJECT BUSINESS (a program of Junior Achievement) in Dundas Elementary Schools.
- Hosted "CANDIDATES NIGHT '85" during the November Municipal elections.
- Conducted a "SMALL BUSINESS OPERATOR AND HIS/HER INCOME TAX SEMINAR" in the Dundas Historical Museum.
- Met and discussed town policy and initiatives with the Chairman of the various Standing Committees of Town Council.
- Operated the Dundas Farmer's Market for the benefit and convenience of all town residents.
- Continued to press the town to move towards a Ward system of election.
- Initiated discussions with other interested groups on the lack of adequate signage to Dundas.
- Met with Regional Economic Development Commissioner Don Cole for the purpose of examining ways and means through which Dundas can make better use of the services of his department.
- Continued to contribute a monthly column in the Dundas Star Journal.
- Extended support to the Dundas Jaycees whenever possible.
- Sponsored "DUNDAS FACELIFT — PHASE II." A program to improve the appearance of buildings in the downtown core.

### EDUCATION AND STUDENT SERVICES

#### D. WILLAN

#### Chairman

- "CAREER DAY '85" attracted more than 1,100 area Secondary School students to Mohawk College. More than 200 professional and education resource people provided them with career counselling. This was the 11th year the committee has hosted the event.
- Again sponsored area students to the "FORUM FOR YOUNG CANADIANS" in Ottawa. This worthwhile program provides participating students with an overview of Canada's parliamentary system of government.
- Presented the J. G. SMITH award to a student at Mohawk College judged to have submitted the best essay on one aspect of Canada's economic system.
- Participated in the "STUDENT VENTURE CAPITAL" program by interviewing and selecting students for financial assistance thereby permitting them to establish their own business during the summer months. The Royal Bank of Canada and the Province of Ontario also participate in the program.
- Provided the opportunity for McMaster MBA and Commerce Society students, together with Mohawk College business





Chamber accepts "Youth Trust" designation from Ontario Youth Commissioner Ken Dryden.



Camco Inc. receives Chamber's "1985 Outstanding Business Achievement Award."



BCE Systems Ltd. accepted the Chamber's first "Export Medal of Merit Award."



McMaster and Mohawk students had their annual evening of conversation and discussion with area business leaders.



Seminars were extremely popular throughout the year. Above, the Honourable Otto Jelinek, Minister of Fitness and Amateur Sports addresses the subject of employee fitness at one of many seminars offered by the Chamber in 1985.



The social side of the Chamber. 150 members competed in the Annual President's Golf Tournament. Above, President Norm Preece with the winners.



Winning the Chamber's J. G. Smith Award continued to be a priority with Mohawk business students. Above President Preece presents it to the worthy winner.



December, the Chamber saluted McMaster and J. Peter Gordon its new Chairman.



Breakfast meetings soared in popularity. Left, The Honourable Lily Munro, Ontario's Minister of Citizenship and Culture, and right, Victor Pappalardo, President, City Express, address only two of many such events held throughout the year.





students, to meet with area business leaders at an informal reception at the Chamber.

- Maintained representation on the McMaster University Medical School Selection Committee.
- Maintain representation on the Board of Directors of the Industry-Education Council of Hamilton.
- Again co-sponsored with the Advertising and Sales Club, the Industry-Education Council, and the Ontario Co-operative Education Association, "CAREER SYMPOSIUM '85."
- Recommended through the Ontario Chamber of Commerce, to the Provincial Cabinet, that the Government of the Province support the concept of Industry-Education Councils and that the province provide the necessary resources to encourage the spread of these organizations throughout Ontario.
- Hosted a membership breakfast for the purpose of providing those attending the opportunity of hearing the views of the Directors of Education in the region on the subject of funding for secondary schools.
- Initiated discussions with the Industrial Accident Prevention Association in order to look at ways and means of introducing safety awareness programs into the educational system.
- Represented the Chamber on a Task Force established by Mohawk College to study the need for Entrepreneurial Courses at the College.
- Assisted with the promotion of "UNDERSTANDING THE ECONOMY", an audio-visual presentation used by the Chamber to explain the private enterprise system to area elementary school students.
- Assisted with the conducting of a survey of members on issues of municipal concern.

## TRANSPORTATION

**J. PIER**

*Chairman*

- Developed a Chamber position on the issue of trucking deregulation.
- Recommended a Strategy for Airport Marketing for consideration and action by the Board of Directors.
- Maintained a watch, through a system of sub-committees, over developments in the following areas critical to the community; Airport, Access Roads, Harbour, Public Transport and Rail.
- When the situation warranted it, invited key individuals from important transportation sectors to address the committee. These included Heinz Schweinbenz, Regional Commissioner of Transportation and Victor Pappalardo, President, City Express.
- Prepared the Chamber position for presentation at the East/West and North/South Expressway Hearings.
- Acquainted themselves with activities on Hamilton Harbour by touring that facility and viewing dockside progress from the water.
- Maintained representation on the Highway #403 Extension Steering Committee.
- Hosted a membership breakfast on the subject of "Transportation of Dangerous Goods Act and the Spills Bill."
- Monitored developments surrounding arrangements with tenants regarding the leasing of their properties at the airport. They ultimately urged the Region and the Federal Department involved to support an atmosphere of fairness and longevity in their negotiations with the tenants.
- Developed a Chamber position on the controversial sections of the proposed "Spills Bill".
- Requested from the Province the criteria used in their determination of not extending GO TRANSIT service to Hamilton.
- Supported the Federal Government (Transport Canada) Paper called "Freedom to Move — A Framework For Transportation Reform" and advised the appropriate officials.

## GOVERNMENTAL AFFAIRS

**J. BARBERA**

*Chairman*

- Organized two tours to the House of Commons (Ottawa) to meet with area M.P.'s and to review with them the current concerns of the Chamber.
- Maintained a watch over all government legislation within its mandate and recommended the appropriate action to the organizations Board of Directors.
- Examined the municipal proposal to provide city and regional Councillors with a Pension Plan. The committee ultimately recommended against the Plan.
- Represented the Hamilton and District Chamber of Commerce on an Ontario Chamber Task Force dealing with licensing, transient traders, etc.
- Hosted the Annual "State of the Region" address by Mrs. Anne Jones, Regional Chairman.
- Opposed any change in the composition of the Board of Commissioners of Police and recommended against any additional political representation on independent Boards and Commissions.
- Supported the provincial private members bill which called for the election of the Regional Chairman at large by the voters of the Region.
- Hosted "All Candidates" shows on Cable 4 (Community Television) for the purpose of allowing the electorate the opportunity of understanding the candidates better, prior to the 1985 Provincial Election.
- Hosted "All Candidates" television shows on Cable 4 prior to the 1985 Municipal elections.
- Conducted a survey of the membership on issues of a municipal and regional nature prior to the November 1985 municipal elections.
- Hosted a membership breakfast meeting for the purpose of allowing the business community to hear and meet with the area's representative in Cabinet, The Honourable Lily Munro.
- After the 1985 municipal elections, hosted a Wine and Cheese reception for the purpose of allowing the newly elected Regional Councillors and the area's business community, to mingle, chat and informally get to know each other. An outstanding success.
- Heard from Chris Ward M.P.P. (Wentworth North) at one of their monthly meetings. Mr. Ward reviewed the plans of the new Ontario Government for the problem areas it was intending to make changes in.

## HOSPITALITY COMMITTEE

**JIM WATSON**

*Chairman*

Recognizing that the Hospitality Industry (tourism, conventions, special events) was beginning to play an ever-increasing economic role in the future of the Hamilton-Wentworth Region, your Chamber's Board of Directors approved the establishment of a Hospitality Committee to assist where possible in the development of that industry.

Under the chairmanship of J. Watson (Hamilton Automobile Club) it was agreed that its primary roles would be to (1) assist those responsible for the promotion of the area as a place to visit; (2) to assist in the sale and development of conventions and conferences in the area; (3) to help with the provision of training programs for employees of those doing business with visitors as well as the general public and to ensure that the positive aspects of our community are communicated to those responsible for various and assorted publications throughout the province and the country.

During its first four months of existence the committee primarily examined the current state of the industry in our region and how and where it could play a meaningful, productive role in future growth. Undoubtedly more will be heard from the committee in the months ahead.



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## INTERNATIONAL TRADE

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### C. LONEY

#### *Chairman*

- Participated in Export Trade Month and presented its first Export Medal of Merit Award to BCE Systems Limited.
- Opposed the release to interested media, the contents of Inward Manifest Shipping Documents, and encouraged External Affairs to raise the issue with their U.S. counterparts who had the release of the documents under consideration.
- Surveyed the membership to determine the level of interest in the International Trade Arena.
- Hosted a well attended membership breakfast addressed by the Parliamentary Secretary to the Minister responsible for International Trade which dealt with current issues in this sector of the Canadian economy.
- Through the Canadian Chamber of Commerce, suggested that the Canadian Government use caution in its counter-trade procedures.
- Hosted a delegation of Chinese University Presidents at an informal reception for the purpose of allowing them the opportunity of meeting officials and other members of the Chamber. The delegation was visiting McMaster University from June 1 to July 19.
- Began consultations on the controversial subject of Free Trade between Canada and the U.S.
- Began to study the need for an Export Club in the community.

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## SPECIAL EVENTS

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### D. HAILS

#### *Chairman*

- Organized Ski Day '85.
- Hosted "New Member" receptions to acquaint these individuals with the benefits, programs, committees and events associated with their membership.
- Organized Chamber of Commerce Week '85.
- Arranged a tour of CHCH-TV for the membership.
- Promoted a "Night at the Races" at Flamborough Downs.
- Arranged a "Dinner/Dance" in the Executive Dining Room for the membership and their guests.
- Participated in the activities saluting Secretaries during "Secretaries Week '85".
- Provided Canadian Open Golf Championship tickets for the membership.
- Arranged another "Committee Golf Challenge".
- Organized another trip to a Blue Jay Game for the membership.
- Arranged an "Evening with the Steelhawks" for members and their families.
- Organized a membership breakfast with John Iaboni, Director of Media Relations, Canadian Football League, as the featured speaker.
- Arranged all details associated with the Annual President's Golf Tournament.
- Hosted a "Mixed Two-Ball Golf Tournament" for members and their guests.
- Hosted a Dinner/Theatre Night when Harry Belafonte was in the community.
- And again organized "Corporate Challenge '85". Sixty-four teams from business, industry and community organizations competed at McMaster University for the "Corporate Challenge Cup". More than 1300 individuals were involved during the one-day event.

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## INDUSTRIAL RELATIONS

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### H. PHILLIPS

#### *Chairman*

- Maintained a dialogue with the Workers Compensation Board for the purpose of determining the direction of the board; making representation to the board on the concerns of our business community; and to encourage Industrial Relations specialists to make full use of the services of the board.
- Toured the Occupational Health and Safety Centre for the purpose of familiarizing members with the Centre and its services.
- Held discussions with various community groups and organizations which sought the support of the Chamber to enhance their efforts (i.e. Amity Goodwill Industries, Christians for a Co-operative Society).
- Organized a seminar/dinner on the subject of the "Services of the Workers Compensation Board". Over 70 members attended.
- Conducted membership surveys on Vacation Policy; Mileage Expenses; and Employer paid holidays. These were then distributed to the total membership through various publications, or on request.
- Submitted a resolution on Unemployment Insurance Benefits to the Annual Convention of the Canadian Chamber of Commerce. The resolution primarily dealt with the eligibility of those seeking U.I.C. assistance.
- Prepared a Chamber Position Paper on Unemployment Insurance for presentation to the Federal Commission of Inquiry on Unemployment Insurance.
- Maintained a watch over proposed reforms in the area of Pensions and sought out specialists for membership briefings.
- Began developing Chamber position papers on the controversial subjects of Overtime and Pay Equity.

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## FINANCE AND TAXATION

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### IAN COWAN

#### *Chairman*

- Authored an excellent article on RRSP's in PANORAMA.
- Represented the Chamber to the media on Federal and Provincial budgets.
- Maintained representation on various Canadian Chamber and Ontario Chamber sub-committees.
- Maintained through a hard-working number of sub-committees a careful watch over a number of areas related to finance and taxation: Sales Tax, Municipal Tax, Pensions, Federal Tax, Banking, Small Business.
- Approved a resolution from the Industrial Relations Committee which was submitted to the Canadian Chamber of Commerce relating to the qualifications of an individual for U.I.C. payments.
- Submitted a position paper on Pension Reform to the Ontario Chamber of Commerce.
- Hosted a post-budget breakfast in order that the membership could better understand the financial direction of the federal government.
- Submitted resolutions to the Annual Meeting of the Canadian Chamber: (1) Restricted Farm Losses (2) Scientific Research and Development (3) Scientific Research and Development-Qualification of Computer Software Development (4) Small Business Loan Program (5) Capital Loss Deduction. Submitted an article on Propane Conversion for publication in a Chamber newsletter.





## **"A CHAMBER EVENING WITH THE STEELHAWKS"**

President N. B. (Norm) Preece drops the first puck.

Just one of many Special Event presentations organized by the Chamber for its membership.